

**Town of Plymouth**  
**Budget vs. Actual - State & Local Revenue**  
**Fiscal Year 2018 Through February**

2/16/2021

|   | Budget                | Actual                | Difference             | %             |
|---|-----------------------|-----------------------|------------------------|---------------|
| <b>FROM THE COMMONWEALTH</b>                  |                       |                       |                        |               |
| Veteran's Benefits                            | 497,574.00            | 250,567.00            | (247,007.00)           | 50.36%        |
| Exemptions                                    | 307,081.00            | 39,152.00             | (267,929.00)           | 12.75%        |
| State Owned Land                              | 548,207.00            | 365,120.00            | (183,087.00)           | 66.60%        |
| Chapter 70                                    | 25,335,490.00         | 17,256,632.00         | (8,078,858.00)         | 68.11%        |
| Charter School Reimbursement                  | 933,809.00            | 317,445.00            | (616,364.00)           | 33.99%        |
| General Municipal Aid                         | 3,767,571.00          | 2,609,664.00          | (1,157,907.00)         | 69.27%        |
| <b>TOTAL FROM THE COMMONWEALTH</b>            | <b>31,389,732.00</b>  | <b>20,838,580.00</b>  | <b>(10,551,152.00)</b> | <b>66.39%</b> |
| <b>FROM LOCAL RECEIPTS</b>                    |                       |                       |                        |               |
| Motor Vehicle Excise                          | 8,398,688.00          | 2,102,314.37          | (6,296,373.63)         | 25.03%        |
| Other Excise                                  | 971,250.00            | 647,570.24            | (323,679.76)           | 66.67%        |
| Penalties/Interest on Taxes                   | 866,250.00            | 491,932.20            | (374,317.80)           | 56.79%        |
| Payment in Lieu of Taxes                      | 66,950.00             | 62,032.70             | (4,917.30)             | 92.66%        |
| Fees  | 577,500.00            | 355,456.87            | (222,043.13)           | 61.55%        |
| Rental  | 840,000.00            | 572,817.43            | (267,182.57)           | 68.19%        |
| Departmental Revenue - School                 | 772,500.00            | 335,208.20            | (437,291.80)           | 43.39%        |
| Departmental Revenue - Cemeteries             | 82,400.00             | 46,250.00             | (36,150.00)            | 56.13%        |
| Departmental Revenue - Crematory              | 206,000.00            | 128,492.66            | (77,507.34)            | 62.38%        |
| Departmental Revenue - Recreation             | 157,500.00            | 62,566.00             | (94,934.00)            | 39.72%        |
| Other Departmental Revenue                    | 437,750.00            | 234,543.89            | (203,206.11)           | 53.58%        |
| Licenses & Permits                            | 2,572,500.00          | 1,905,823.31          | (666,676.69)           | 74.08%        |
| Fines and Forfeits                            | 288,400.00            | 216,755.22            | (71,644.78)            | 75.16%        |
| Investment Income                             | 333,876.00            | 336,487.23            | 2,611.23               | 100.78%       |
| Other Miscellaneous Income                    | 870,167.00            | 571,984.84            | (298,182.16)           | 65.73%        |
| Other Miscellaneous Income - Non-Recurring    | 0.00                  | 183,253.62            | 183,253.62             | - %           |
| <b>TOTAL FROM LOCAL RECEIPTS</b>              | <b>17,441,731.00</b>  | <b>8,253,488.78</b>   | <b>(9,188,242.22)</b>  | <b>47.32%</b> |
| <b>TOTAL TOTAL STATE &amp; LOCAL RECEIPTS</b> | <b>48,831,463.00</b>  | <b>29,092,068.78</b>  | <b>(19,739,394.22)</b> | <b>59.58%</b> |
| <b>OTHER REVENUES</b>                         |                       |                       |                        |               |
| Property Taxes                                | 168,190,420.00        | 124,059,771.84        | (44,130,648.16)        | 73.76%        |
| Tax Liens                                     | 0.00                  | 267,994.64            | 267,994.64             | - %           |
| Tax Foreclosures                              | 0.00                  | 254,241.88            | 254,241.88             | - %           |
| School Construction                           | 1,636,804.00          | 657,279.00            | (979,525.00)           | 40.16%        |
| Transfer from SRF                             | 5,457,408.00          | 2,726,739.00          | (2,730,669.00)         | 49.96%        |
| Transfer from Ent                             | 2,059,478.00          | 2,059,478.00          | -                      | 100.00%       |
| <b>TOTAL OTHER REVENUES</b>                   | <b>177,382,425.00</b> | <b>130,025,504.36</b> | <b>(47,356,920.64)</b> | <b>73.30%</b> |
| <b>TOTAL GENERAL FUND REVENUE</b>             | <b>226,213,888.00</b> | <b>159,117,573.14</b> | <b>(67,096,314.86)</b> | <b>70.34%</b> |

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|   | <b>Budget</b>       | <b>Actual</b>       | <b>Difference</b>   | <b>%</b>       |
|---|---------------------|---------------------|---------------------|----------------|
| <b>COMMUNITY PRESERVATION ACT FUN</b>       |                     |                     |                     |                |
| <b>Total Revenue</b>                        |                     |                     |                     |                |
| CPA Tax Revenue 2018                        | 2,380,937.00        | 1,782,104.08        | (598,832.92)        | 74.85%         |
| CPA Tax Revenue 2017                        | 0.00                | 19,826.49           | 19,826.49           | - %            |
| CPA Tax Revenue 2016                        | 0.00                | -9.26               | (9.26)              | - %            |
| CPA Tax Revenue 2015                        | 0.00                | -370.66             | (370.66)            | - %            |
| <b>TOTAL Surcharge Revenues</b>             | <b>2,380,937.00</b> | <b>1,801,550.65</b> | <b>(579,386.35)</b> | <b>75.67%</b>  |
| CPA Match from State                        | 407,288.00          | 389,552.00          | (17,736.00)         | 95.65%         |
| <b>TOTAL State Funds</b>                    | <b>407,288.00</b>   | <b>389,552.00</b>   | <b>(17,736.00)</b>  | <b>95.65%</b>  |
| Tax Liens Redeemed                          | 0.00                | 3,286.30            | 3,286.30            | - %            |
| Tax Foreclosures                            | 0.00                | 258.12              | 258.12              | - %            |
| Penalties & Interest                        | 0.00                | 2,624.17            | 2,624.17            | - %            |
| PILOT's                                     | 0.00                | 153.99              | 153.99              | - %            |
| Investment Income                           | 5,000.00            | 32,305.74           | 27,305.74           | 646.11%        |
| <b>TOTAL Investement Income and Other</b>   | <b>5,000.00</b>     | <b>38,628.32</b>    | <b>33,628.32</b>    | <b>772.57%</b> |
| <b>TOTAL COMMUNITY PRESERVATION ACT FUN</b> | <b>2,793,225.00</b> | <b>2,229,730.97</b> | <b>(563,494.03)</b> | <b>79.83%</b>  |

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|  | Budget              | Actual              | Difference            | %              |
|--|---------------------|---------------------|-----------------------|----------------|
| <b>SEWER ENTERPRISE OPERATING</b>        |                     |                     |                       |                |
| <b>Total Revenue</b>                     |                     |                     |                       |                |
| Sewer Charges                            | 4,204,532.00        | 2,769,615.37        | (1,434,916.63)        | 65.87%         |
| <b>TOTAL Utility User Charges</b>        | <b>4,204,532.00</b> | <b>2,769,615.37</b> | <b>(1,434,916.63)</b> | <b>65.87%</b>  |
| Penalties and Interest                   | 30,000.00           | 37,872.47           | 7,872.47              | 126.24%        |
| Tax Liens Redeemed                       | 0.00                | 641.62              | 641.62                | - %            |
| Utility Liens                            | 35,000.00           | 0.00                | (35,000.00)           | - %            |
| Betterment Principal & Interest          | 279,436.00          | 1,001,942.92        | 722,506.92            | 358.56%        |
| Fees                                     | 15,000.00           | 7,670.00            | (7,330.00)            | 51.13%         |
| Septage Receipts                         | 475,000.00          | 365,305.94          | (109,694.06)          | 76.91%         |
| L & P - Sewer Bank                       | 75,000.00           | 256,580.00          | 181,580.00            | 342.11%        |
| <b>TOTAL Other Departmental Revenue:</b> | <b>909,436.00</b>   | <b>1,670,012.95</b> | <b>760,576.95</b>     | <b>183.63%</b> |
| Investment Income                        | 14,000.00           | 662.26              | (13,337.74)           | 4.73%          |
| <b>TOTAL Investment Income</b>           | <b>14,000.00</b>    | <b>662.26</b>       | <b>(13,337.74)</b>    | <b>4.73%</b>   |
| <b>TOTAL SEWER ENTERPRISE OPERATING</b>  | <b>5,127,968.00</b> | <b>4,440,290.58</b> | <b>(687,677.42)</b>   | <b>86.59%</b>  |

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| <b>WATER ENTERPRISE FUND - OPERAT</b>       |                     |                     |                       |                |
| <b>Total Revenue</b>                        |                     |                     |                       |                |
| Water Charges                               | 5,073,139.00        | 3,243,387.06        | (1,829,751.94)        | 63.93%         |
| <b>TOTAL Enterprise Revenue</b>             | <b>5,073,139.00</b> | <b>3,243,387.06</b> | <b>(1,829,751.94)</b> | <b>63.93%</b>  |
| Penalties and Interest                      | 75,000.00           | 128,135.17          | 53,135.17             | 170.85%        |
| Tax Liens Redeemed                          | 0.00                | 852.29              | 852.29                | - %            |
| Utility Liens                               | 50,000.00           | 585.59              | (49,414.41)           | 1.17%          |
| Water Service Charges                       | 200,000.00          | 154,705.22          | (45,294.78)           | 77.35%         |
| Assessments                                 | 5,000.00            | 3,640.59            | (1,359.41)            | 72.81%         |
| Solar Credit Revenue                        | 10,000.00           | 7,693.65            | (2,306.35)            | 76.94%         |
| <b>TOTAL Other Departmental Revenue:</b>    | <b>340,000.00</b>   | <b>295,612.51</b>   | <b>(44,387.49)</b>    | <b>86.94%</b>  |
| Investment Income                           | 20,000.00           | 68,242.93           | 48,242.93             | 341.21%        |
| <b>TOTAL Investment Income</b>              | <b>20,000.00</b>    | <b>68,242.93</b>    | <b>48,242.93</b>      | <b>341.21%</b> |
| <b>TOTAL WATER ENTERPRISE FUND - OPERAT</b> | <b>5,433,139.00</b> | <b>3,607,242.50</b> | <b>(1,825,896.50)</b> | <b>66.39%</b>  |

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| <b>AIRPORT ENTERPRISE FUND - OPER</b>       |                     |                     |                       |                |
| <b>Total Revenue</b>                        |                     |                     |                       |                |
| Sale of Inventory - Fuel                    | 2,655,916.00        | 1,032,928.07        | (1,622,987.93)        | 38.89%         |
| <b>TOTAL Enterprise Revenue</b>             | <b>2,655,916.00</b> | <b>1,032,928.07</b> | <b>(1,622,987.93)</b> | <b>38.89%</b>  |
| Fees  | 30,000.00           | 22,605.28           | (7,394.72)            | 75.35%         |
| Rentals                                     | 374,000.00          | 242,588.95          | (131,411.05)          | 64.86%         |
| Finance Charges                             | 150.00              | 1,143.62            | 993.62                | 762.41%        |
| Miscellaneous Revenue                       | 0.00                | 80.00               | 80.00                 | - %            |
| <b>TOTAL Other Departmental Revenue:</b>    | <b>404,150.00</b>   | <b>266,417.85</b>   | <b>(137,732.15)</b>   | <b>65.92%</b>  |
| Investment Income                           | 1,500.00            | 2,132.58            | 632.58                | 142.17%        |
| <b>TOTAL Investment Income</b>              | <b>1,500.00</b>     | <b>2,132.58</b>     | <b>632.58</b>         | <b>142.17%</b> |
| <b>TOTAL AIRPORT ENTERPRISE FUND - OPER</b> | <b>3,061,566.00</b> | <b>1,301,478.50</b> | <b>(1,760,087.50)</b> | <b>42.51%</b>  |

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| <b>SOLID WASTE ENTERPRISE FUND -</b>       |                     |                     |                     |                |
| <b>Total Revenue</b>                       |                     |                     |                     |                |
| Can't Wait for Curbside                    | 1,293,500.00        | 1,066,477.88        | (227,022.12)        | 82.45%         |
| B Staying with the Station                 | 537,600.00          | 498,519.00          | (39,081.00)         | 92.73%         |
| C The Works                                | 0.00                | 58,343.00           | 58,343.00           | - %            |
| 2nd Vehicle Transfer                       | 8,960.00            | 9,560.00            | 600.00              | 106.70%        |
| Four Month Transfer Station                | 15,000.00           | 14,850.00           | (150.00)            | 99.00%         |
| One Month Transfer Station                 | 10,000.00           | 5,475.00            | (4,525.00)          | 54.75%         |
| Recycling Revenue                          | 50,000.00           | 64,538.22           | 14,538.22           | 129.08%        |
| Smart Bag Revenue                          | 684,065.00          | 479,093.75          | (204,971.25)        | 70.04%         |
| SE MASS Outreach                           | 7,500.00            | 7,500.00            | -                   | 100.00%        |
| Transfer Station Fines                     | 2,000.00            | 800.00              | (1,200.00)          | 40.00%         |
| <b>TOTAL Departmental and Other:</b>       | <b>2,608,625.00</b> | <b>2,205,156.85</b> | <b>(403,468.15)</b> | <b>84.53%</b>  |
| Investment Income                          | 8,000.00            | 10,082.70           | 2,082.70            | 126.03%        |
| <b>TOTAL Investment Income</b>             | <b>8,000.00</b>     | <b>10,082.70</b>    | <b>2,082.70</b>     | <b>126.03%</b> |
| <b>TOTAL SOLID WASTE ENTERPRISE FUND -</b> | <b>2,616,625.00</b> | <b>2,215,239.55</b> | <b>(401,385.45)</b> | <b>84.66%</b>  |